

SHALOM COUNSELLING SERVICES WATERLOO	Budget Plan 2022-2023			Projected Actuals vs. 22-23 Budget	
	Budget 21-22	Project.21-22	Budget 22-23	\$ Change	% Change
<b>INCOME</b>					
Business/Organization/Fdtns					
Churches					
Individuals					
Operating Donations	210,472.00	210,000.00	238,172.00	28,172.00	13.42%
Pastors Group Designated Donation	17,950.00	17,950.00	0.00	-17,950.00	-100.00%
Anxiety Groups Designated Donation	4,750.00	0.00	4,750.00	4,750.00	#DIV/0!
Database Designated Donation	0.00	10,000.00	0.00	-10,000.00	-100.00%
Designated Donations	22,700.00	27,950.00	4,750.00	-23,200.00	-83.01%
Wanda's CCF Recognized Donations	80,000.00	45,000.00	30,000.00	-15,000.00	-33.33%
Donations	313,172.00	282,950.00	272,922.00	-10,028.00	-3.54%
Client Fees	310,000.00	310,000.00	335,000.00	25,000.00	8.06%
Federal Wage Subsidy	5,000.00	2,460.00	0.00	-2,460.00	-100.00%
United Way	15,000.00	13,000.00	10,000.00	-3,000.00	-23.08%
Other Grants	0.00	0.00	5,000.00	5,000.00	#DIV/0!
United Way & Other Grants	15,000.00	13,000.00	15,000.00	2,000.00	15.38%
Pay Equity/Min. of Comm. & Social Services	6,782.00	6,782.00	6,782.00	0.00	0.00%
Counselling Collaborative Funding	30,000.00	42,500.00	70,000.00	27,500.00	64.71%
Region of Waterloo (Counselling Collab.)	23,144.00	23,144.00	23,144.00	0.00	0.00%
Health Connect General Income	79,618.00	79,618.00	79,618.00	0.00	0.00%
Health Connect Additional Income	12,834.00	19,251.00	12,834.00	-6,417.00	-33.33%
Health Connect Program	92,452.00	98,869.00	92,452.00	-6,417.00	-6.49%
Grants	172,378.00	186,755.00	207,378.00	20,623.00	11.04%
Bank Interest/Other Misc. Income	0.00	2,750.00	0.00	-2,750.00	-100.00%
Abundance Canada Interest	0.00	900.00	0.00	-900.00	-100.00%
Capital Fund Interest	0.00	0.00	0.00	0.00	#DIV/0!
Interest/ Other Income	5,400.00	4,000.00	5,600.00	1,600.00	40.00%
Supervision/Consultation	3,500.00	0.00	0.00	0.00	#DIV/0!
Spring Breakfast	8,500.00	5,355.00	8,500.00	3,145.00	58.73%
10,000 Steps	30,000.00	30,000.00	40,000.00	10,000.00	33.33%
Special Events	0.00	0.00	5,000.00	5,000.00	#DIV/0!
Events Income	38,500.00	35,355.00	53,500.00	18,145.00	51.32%
Fundraising, interest and other income	47,400.00	39,355.00	59,100.00	19,745.00	50.17%
Educational Programs	8,000.00	9,500.00	9,000.00	-500.00	-5.26%
<b>TOTAL INCOME</b>	<b>850,950.00</b>	<b>828,560.00</b>	<b>883,400.00</b>	<b>54,840.00</b>	<b>6.62%</b>
<b>EXPENSES</b>					
Salaries (FTE's = 8.7)	698,000.00	687,000.00	669,500.00	-17,500.00	-3%
Hourly Reception Staff (.37 FTE)	13,500.00	12,000.00	13,500.00	1,500.00	13%
CPP (er)		0.00	33,350.00	33,350.00	#DIV/0!
EI (er)		0.00	14,000.00	14,000.00	#DIV/0!
Life Insurance (er)		0.00	2,500.00	2,500.00	#DIV/0!
Pension (er)		0.00	33,500.00	33,500.00	#DIV/0!
Health Benefit (er)		0.00	23,500.00	23,500.00	#DIV/0!
Employer Benefits, CPP & EI	0.00	0.00	106,850.00	106,850.00	#DIV/0!
Employee Health Tax	0.00	0.00	0.00	0.00	#DIV/0!
Education Contract Payments & CISD	2,000.00	350.00	2,000.00	1,650.00	471%
Education Allowance	11,500.00	11,000.00	11,500.00	500.00	5%
Staff Recognition	0.00	0.00	0.00	0.00	#DIV/0!
Educational Allowance & Staff Development	11,500.00	11,000.00	11,500.00	500.00	5%
Salaries & Benefits	725,000.00	710,350.00	803,350.00	93,000.00	13%
Counsellors' fees (.1 FTE)	2,000.00	2,100.00	0.00	-2,100.00	-100%
Payroll Processing	1,500.00	1,500.00	1,500.00	0.00	0%
Bank Charges		500.00	0.00	-500.00	-100%
Debit/Credit Charges		3,500.00	0.00	-3,500.00	-100%
Bank Charges, Debit/Credit	4,500.00	4,000.00	5,000.00	1,000.00	25%
Computer & IT Services	5,000.00	5,500.00	5,000.00	-500.00	-9%
Telephone, Fax, Internet	6,000.00	7,000.00	6,500.00	-500.00	-7%
Mileage	1,200.00	300.00	600.00	300.00	100%
Custodial & Maintenance	7,500.00	5,500.00	7,500.00	2,000.00	36%
Family Services Ontario Fees	6,000.00	5,000.00	6,000.00	1,000.00	20%
Program Expenses (Groups, Handouts, etc.)	1,000.00	500.00	500.00	0.00	0%
Office Supplies	8,000.00	5,000.00	6,000.00	1,000.00	20%
Misc Administrative Expenses		1,300.00	0.00	-1,300.00	-100%
Misc. - Other		4,000.00	0.00	-4,000.00	-100%
Meals/Misc	3,500.00	5,300.00	4,000.00	-1,300.00	-25%
Office and administration	44,200.00	39,600.00	42,600.00	3,000.00	8%
Rent	15,400.00	15,400.00	15,400.00	0.00	0%
Utilities	5,000.00	6,000.00	6,500.00	500.00	8%
Security System	0.00	350.00	500.00	150.00	43%
Utilities	5,000.00	6,350.00	7,000.00	650.00	10%
Rent, utilities, maintenance	20,400.00	21,750.00	22,400.00	650.00	3%
Insurance	16,500.00	17,543.00	19,000.00	1,457.00	8%
Subscriptions/Memberships	950.00	820.00	900.00	80.00	10%
Spring Breakfast		2,700.00	5,000.00	2,300.00	85%
10,000 Steps		1,000.00	1,500.00	500.00	50%
Special Events		0.00	3,500.00	3,500.00	#DIV/0!
Events Expenses	9,000.00	3,700.00	10,000.00	6,300.00	170%
Fundraising	2,000.00	1,200.00	1,500.00	300.00	25%
Newsletter, Networking & Communications	3,000.00	900.00	1,000.00	100.00	11%
Advertising, promotion and fundraising	14,950.00	6,620.00	13,400.00	6,780.00	102%
Visioning Expense	0.00	0.00	15,000.00	15,000.00	#DIV/0!
Professional Fees	11,000.00	10,750.00	1,000.00	-9,750.00	-91%
Audit	3,900.00	3,388.00	3,900.00	512.00	15%
Professional Fees	14,900.00	14,138.00	19,900.00	5,762.00	41%
Board Expenses	1,000.00	250.00	750.00	500.00	200%
Client data base, website redesign	12,000.00	12,500.00	12,000.00	-500.00	-4%
<b>TOTAL EXPENSES</b>	<b>850,950.00</b>	<b>824,851.00</b>	<b>933,400.00</b>	<b>108,549.00</b>	<b>13.2%</b>
<b>Operating Surplus (Deficit)</b>	<b>0.00</b>	<b>3,709.00</b>	<b>-50,000.00</b>	<b>-53,709.00</b>	