

SHALOM COUNSELLING SERVICES WATERLOO			Budget Plan 2023-2024			Projected Actuals vs. 23-24 Budget	
		Budget 22-23	Project.22-23	Budget 23-24	\$ Change	% Change	
INCOME							
	Business/Organization/Fdtns						
	Churches						
	Individuals						
	Operating Donations	238,172.00	235,000.00	292,372.00	57,372.00	24.41%	
	Anxiety Groups Designated Donation	4,750.00	0.00	4,750.00	4,750.00	#DIV/0!	
	Designated Donations	4,750.00	0.00	4,750.00	4,750.00	#DIV/0!	
	Wanda's CCF Recognized Donations	30,000.00	45,000.00	50,000.00	5,000.00	11.11%	
	Donations	272,922.00	280,000.00	347,122.00	67,122.00	23.97%	
	Client Fees	335,000.00	318,228.00	330,000.00	11,772.00	3.70%	
	United Way	10,000.00	4,000.00	10,000.00	6,000.00	150.00%	
	CSRF Grant			39,200.00			
	Program Grants	5,000.00	6,500.00	6,500.00	0.00	0.00%	
	United Way & Other Grants	15,000.00	10,500.00	55,700.00	45,200.00	430.48%	
	Pay Equity/Min. of Comm. & Social Services	6,782.00	6,782.00	6,782.00	0.00	0.00%	
	Counselling Collaborative Funding	70,000.00	75,000.00	46,000.00	-29,000.00	-38.67%	
	Region of Waterloo (Counselling Collab.)	23,144.00	23,144.00	23,144.00	0.00	0.00%	
	Health Connect General Income	79,618.00	79,618.00	79,618.00	0.00	0.00%	
	Health Connect Additional Income	12,834.00	23,000.00	12,834.00	-10,166.00	-44.20%	
	Health Connect Program	92,452.00	102,618.00	92,452.00	-10,166.00	-9.91%	
	Grants	207,378.00	218,044.00	224,078.00	6,034.00	2.77%	
	Bank Interest/Other Misc. Income	0.00	8,000.00	11,500.00	3,500.00	43.75%	
	Abundance Canada Interest	0.00	5,000.00	5,000.00	0.00	0.00%	
	Capital Fund Interest	0.00	0.00	3,000.00	3,000.00	#DIV/0!	
	Interest/ Other Income	5,600.00	13,000.00	19,500.00	6,500.00	50.00%	
	Supervision/Consultation	0.00	50.00	0.00	-50.00	-100.00%	
	Spring Breakfast	8,500.00	11,000.00	8,500.00	-2,500.00	-22.73%	
	10,000 Steps	40,000.00	40,000.00	38,000.00	-2,000.00	-5.00%	
	Special Events	5,000.00	2,500.00	0.00	-2,500.00	-100.00%	
	Events Income	53,500.00	53,500.00	46,500.00	-7,000.00	-13.08%	
	Fundraising, interest and other income	59,100.00	66,550.00	66,000.00	-550.00	-0.83%	
	Educational Programs	9,000.00	8,000.00	2,500.00	-5,500.00	-68.75%	
TOTAL INCOME			883,400.00	890,822.00	969,700.00	78,878.00	8.85%
EXPENSES							
	Salaries (FTE's = 8.9)	669,500.00	669,000.00	697,000.00	28,000.00	4%	
	Hourly Reception Staff (.37 FTE)	13,500.00	13,800.00	16,000.00	2,200.00	16%	
	CPP (er)	33,350.00	33,400.00	35,100.00	1,700.00	5%	
	EI (er)	14,000.00	14,500.00	14,800.00	300.00	2%	
	Life Insurance (er)	2,500.00	2,400.00	2,500.00	100.00	4%	
	Pension (er)	33,500.00	31,300.00	35,000.00	3,700.00	12%	
	Health Benefit (er)	23,500.00	23,800.00	26,000.00	2,200.00	9%	
	Employer Benefits, CPP & EI	106,850.00	105,400.00	113,400.00	8,000.00	8%	
	Employee Health Tax	0.00	0.00	0.00	0.00	#DIV/0!	
	Education Contract Payments & CISD	2,000.00	350.00	1,000.00	650.00	186%	
	Education Allowance	11,500.00	6,700.00	11,500.00	4,800.00	72%	
	Educational Allowance & Staff Development	11,500.00	6,700.00	11,500.00	4,800.00	72%	
	Salaries & Benefits	803,350.00	795,250.00	838,900.00	43,650.00	5%	
	Hourly Counsellors' fees	0.00	1,800.00	0.00	-1,800.00	-100%	
	Payroll Processing	1,500.00	1,600.00	1,500.00	-100.00	-6%	
	Bank Charges	0.00	0.00	0.00	0.00	#DIV/0!	
	Debit/Credit Charges	0.00	3,000.00	0.00	-3,000.00	-100%	
	Bank Charges, Debit/Credit	5,000.00	3,000.00	5,000.00	2,000.00	67%	
	Computer & IT Services	5,000.00	5,000.00	5,000.00	0.00	0%	
	Telephone, Fax, Internet	6,500.00	5,400.00	6,500.00	1,100.00	20%	
	Mileage	600.00	200.00	400.00	200.00	100%	
	Custodial & Maintenance	7,500.00	7,800.00	8,000.00	200.00	3%	
	Family Services Ontario Fees	6,000.00	5,000.00	6,000.00	1,000.00	20%	
	Program Expenses (Groups, Handouts, etc.)	500.00	500.00	5,250.00	4,750.00	950%	

	Office Supplies	6,000.00	6,500.00	6,000.00	-500.00	-8%
	Misc Administrative Expenses	0.00	100.00	0.00	-100.00	-100%
	Misc. - Other	0.00	4,500.00	0.00	-4,500.00	-100%
	Meals/Misc	4,000.00	4,600.00	5,000.00	400.00	9%
	Office and administration	42,600.00	39,600.00	48,650.00	9,050.00	23%
	Rent	15,400.00	15,400.00	15,400.00	0.00	0%
	Utilities	6,500.00	6,500.00	7,000.00	500.00	8%
	Security System	500.00	350.00	500.00	150.00	43%
	Utilities	7,000.00	6,850.00	7,500.00	650.00	9%
	Rent, utilities, maintenance	22,400.00	22,250.00	22,900.00	650.00	3%
	Insurance	19,000.00	17,000.00	19,000.00	2,000.00	12%
	Subscriptions/Memberships	900.00	1,000.00	900.00	-100.00	-10%
	Spring Breakfast	5,000.00	3,200.00	5,000.00	1,800.00	56%
	10,000 Steps	1,500.00	1,500.00	1,500.00	0.00	0%
	Special Events	3,500.00	0.00	0.00	0.00	#DIV/0!
	Events Expenses	10,000.00	4,700.00	6,500.00	1,800.00	38%
	Fundraising	1,500.00	0.00	1,000.00	1,000.00	#DIV/0!
	Newsletter, Networking & Communications	1,000.00	1,000.00	1,000.00	0.00	0%
	Advertising, promotion and fundraising	13,400.00	6,700.00	9,400.00	2,700.00	40%
	Visioning Expense	15,000.00	14,420.81	0.00	-14,420.81	-100%
	Professional Fees	1,000.00	0.00	5,000.00	5,000.00	#DIV/0!
	Audit	3,900.00	3,559.94	3,900.00	340.06	10%
	Professional Fees	19,900.00	17,980.75	8,900.00	-9,080.75	-51%
	Equity, Diversity, and Inclusion Program			39,200.00		
	Board Expenses	750.00	150.00	750.00	600.00	400%
	Client data base, website redesign	12,000.00	10,000.00	12,000.00	2,000.00	20%
	TOTAL EXPENSES	933,400.00	910,730.75	999,700.00	49,769.25	9.8%
	<i>Operating Surplus (Deficit)</i>	-50,000.00	-19,908.75	-30,000.00	29,108.75	