

SHALOM COUNSELLING SERVICES WATERLOO		Budget Plan 2023	
		Budget 23-24	Budget 24-25
<b>INCOME</b>			
	Business/Organization/Fdtns		
	Churches		
	Individuals		
	Operating Donations	292,372.00	263,250.00
	Anxiety Groups Designated Donation	4,750.00	0.00
	Bequests		30,000.00
	Designated Donations	4,750.00	30,000.00
	Donations	297,122.00	293,250.00
	Client Paid Fees	330,000.00	340,000.00
	Wanda's CCF Recognized Donations	50,000.00	41,000.00
	Client Fees	380,000.00	381,000.00
	United Way	10,000.00	8,000.00
	CSRF Grant	39,200.00	0.00
	Bell Let's Talk Grant		20,000.00
	Program Grants	6,500.00	8,610.00
	United Way & Other Grants	55,700.00	36,610.00
	Pay Equity/Min. of Comm. & Social Services	6,782.00	6,782.00
	Counselling Collaborative Funding	46,000.00	26,612.00
	Region of Waterloo	23,144.00	23,144.00
	Health Connect General Income	79,618.00	79,618.00
	Health Connect Additional Income	12,834.00	12,834.00
	Health Connect Program	92,452.00	92,452.00
	Grants	224,078.00	185,600.00
	Bank Interest/Other Misc. Income	11,500.00	12,000.00
	Abundance Canada Interest	5,000.00	6,000.00
	Capital Fund Interest	3,000.00	3,000.00
	Interest/ Other Income	19,500.00	21,000.00
	Supervision/Consultation	0.00	500.00
	Spring Brunch	8,500.00	13,000.00
	10,000 Steps	38,000.00	42,000.00
	Events Income	46,500.00	55,000.00
	Fundraising, interest and other income	66,000.00	76,500.00
	Educational Programs	2,500.00	2,500.00
<b>TOTAL INCOME</b>		<b>969,700.00</b>	<b>938,850.00</b>
<b>EXPENSES</b>			
	Salaries (FTE's = 9.13 -> 9.2)	697,000.00	733,900.00
	Hourly Reception Staff (.37 FTE)	16,000.00	14,000.00
	CPP (er)	35,100.00	38,300.00
	EI (er)	14,800.00	16,200.00
	Life Insurance (er)	2,500.00	2,700.00
	Pension (er)	35,000.00	35,600.00
	Health Benefit (er)	26,000.00	33,600.00
	Employer Benefits, CPP & EI	113,400.00	126,400.00
	Employee Health Tax	0.00	0.00
	Education Contract Payments & CISD	1,000.00	500.00
	Education Allowance	11,500.00	11,000.00
	Educational Allowance & Staff Development	11,500.00	11,000.00
	Salaries & Benefits	838,900.00	885,800.00
	Hourly Counsellors' fees	0.00	0.00
	Payroll Processing	1,500.00	1,500.00
	Bank Charges	0.00	0.00
	Debit/Credit Charges	0.00	5,000.00
	Bank Charges, Debit/Credit	5,000.00	5,000.00
	Computer & IT Services	5,000.00	7,000.00
	Telephone, Fax, Internet	6,500.00	1,500.00
	Mileage	400.00	500.00
	Custodial & Maintenance	8,000.00	9,000.00

	Family Services Ontario Fees	6,000.00	5,600.00
	Program Expenses (Groups, Handouts, etc.)	5,250.00	2,000.00
	Office Supplies	6,000.00	7,000.00
	Misc Administrative Expenses	0.00	0.00
	Misc. - Other	0.00	5,500.00
	Meals/Misc	5,000.00	5,500.00
	Office and administration	48,650.00	44,600.00
	Rent	15,400.00	15,600.00
	Utilities	7,000.00	7,000.00
	Security System	500.00	250.00
	Utilities	7,500.00	7,250.00
	Rent, utilities, maintenance	22,900.00	22,850.00
	Insurance	19,000.00	19,000.00
	Subscriptions/Memberships	900.00	300.00
	Spring Breakfast	5,000.00	6,000.00
	10,000 Steps	1,500.00	1,500.00
	Events Expenses	6,500.00	7,500.00
	Fundraising	1,000.00	400.00
	Newsletter, Networking & Communications	1,000.00	500.00
	Advertising, promotion and fundraising	9,400.00	8,700.00
	Professional Fees	5,000.00	2,000.00
	Audit	3,900.00	3,900.00
	Professional Fees	8,900.00	5,900.00
	Equity, Diversity, and Inclusion Program	39,200.00	0.00
	Board Expenses	750.00	500.00
	Client data base, website redesign	12,000.00	10,000.00
	<b>TOTAL EXPENSES</b>	<b>999,700.00</b>	<b>997,350.00</b>
	<b><i>Operating Surplus (Deficit)</i></b>	<b>-30,000.00</b>	<b>-58,500.00</b>