

SHALOM COUNSELLING SERVICES WATERLOO		Budget Plan 2025-2026			Projected Actuals vs. 25-26 Budget	
		Budget 24-25	Project.24-25	Budget 25-26	\$ Change	% Change
INCOME						
	Business/Organization/Fdtns		20,750.00			
	Churches		22,027.30			
	Individuals		167,000.00			
	Operating Donations	263,250.00	209,777.30	240,000.00	30,222.70	14.41%
	Bequests	30,000.00	41,928.72	0.00		
	Designated Donations	30,000.00	41,928.72	0.00	-41,928.72	-100.00%
	Donations	293,250.00	251,706.02	240,000.00	-11,706.02	-4.65%
	Client Paid Fees	340,000.00	275,000.00	340,000.00	65,000.00	23.64%
	Bridging the Gap Recognized Donations	41,000.00	56,000.00	60,000.00	4,000.00	7.14%
	Client Fees	381,000.00	331,000.00	400,000.00	69,000.00	20.85%
	United Way	8,000.00	0.00	20,000.00	20,000.00	#DIV/0!
	Bell Let's Talk Grant	20,000.00	20,000.00	0.00	-20,000.00	-100.00%
	Program Grants	8,610.00	8,610.00	8,610.00	0.00	0.00%
	Canada Summer Jobs Grant		5,364.00	0.00	-5,364.00	-100.00%
	United Way & Other Grants	36,610.00	33,974.00	28,610.00	-5,364.00	-15.79%
	Pay Equity/Min. of Comm. & Social Services	6,782.00	6,864.00	6,864.00	0.00	0.00%
	CCWR Fees	26,612.00	27,670.00	25,000.00	-2,670.00	-9.65%
	Region of Waterloo	23,144.00	23,144.00	23,144.00	0.00	0.00%
	Health Connect General Income	79,618.00	79,615.08	79,615.00	-0.08	0.00%
	Health Connect Additional Income	12,834.00	14,334.00	16,393.08	2,059.08	14.37%
	Health Connect Program	92,452.00	93,949.08	96,008.08	2,059.00	2.19%
	Grants	185,600.00	185,601.08	179,626.08	-5,975.00	-3.22%
	Bank Interest/Other Misc. Income	12,000.00	17,300.00	12,000.00	-5,300.00	-30.64%
	Abundance Canada Interest	6,000.00	19,113.47	8,000.00	-11,113.47	-58.14%
	Capital Fund Interest	3,000.00	2,560.00	3,000.00	440.00	17.19%
	Interest/ Other Income	21,000.00	38,973.47	23,000.00	-15,973.47	-40.99%
	Supervision/Consultation	500.00	1,800.00	500.00	-1,300.00	-72.22%
	Spring Brunch	13,000.00	15,290.00	13,000.00	-2,290.00	-14.98%
	10,000 Steps	42,000.00	42,000.00	50,000.00	8,000.00	19.05%
	Events Income	55,000.00	57,290.00	63,000.00	5,710.00	9.97%
	Fundraising, interest and other income	76,500.00	98,063.47	86,500.00	-11,563.47	-11.79%
	Educational Programs	2,500.00	1,300.00	2,800.00	1,500.00	115.38%
	TOTAL INCOME	938,850.00	867,670.57	908,926.08	41,255.51	4.75%
EXPENSES						
	Salaries (FTE's = 8.6 -> 8.75)	733,900.00	707,533.45	719,903.00	12,369.55	2%
	Hourly Reception Staff (.37 FTE)	14,000.00	16,587.26	14,000.00	-2,587.26	-16%
	CPP (er)	38,300.00	37,794.52	39,000.00	1,205.48	3%
	EI (er)	16,200.00	11,459.88	16,000.00	4,540.12	40%
	Life Insurance (er)	2,700.00	2,362.99	2,820.00	457.01	19%
	Pension (er)	35,600.00	32,538.91	34,200.00	1,661.09	5%
	Health Benefit (er)	33,600.00	31,236.76	34,500.00	3,263.24	10%
	Employer Benefits, CPP & EI	126,400.00	115,393.06	126,520.00	11,126.94	10%
	Employee Health Tax	0.00	0.00	0.00	0.00	#DIV/0!
	Education Contract Payments & CISD	500.00	0.00	500.00	500.00	#DIV/0!
	Education Allowance	11,000.00	9,000.00	11,000.00	2,000.00	22%
	Educational Allowance & Staff Development	11,000.00	9,000.00	11,000.00	2,000.00	22%
	Salaries & Benefits	885,800.00	848,513.77	871,923.00	23,409.23	3%
	Hourly Counsellors' fees	0.00	6,215.00	0.00	-6,215.00	-100%
	Payroll Processing	1,500.00	1,590.00	1,500.00	-90.00	-6%
	Bank Charges	0.00	140.00	0.00	-140.00	-100%
	Debit/Credit Charges	5,000.00	5,000.00	5,000.00	0.00	0%
	Bank Charges, Debit/Credit	5,000.00	5,140.00	5,000.00	-140.00	-3%
	Computer & IT Services (VoIP, Software license)	7,000.00	7,050.00	7,000.00	-50.00	-1%
	Internet, Fax	1,500.00	1,850.00	1,900.00	50.00	3%
	Mileage	500.00	300.00	500.00	200.00	67%
	Custodial & Maintenance	9,000.00	9,400.00	9,000.00	-400.00	-4%
	Family Services Ontario Fees	5,600.00	5,964.32	5,800.00	-164.32	-3%

	Program Expenses (Groups, Handouts, etc.)	2,000.00	800.00	800.00	0.00	0%
	Office Supplies	7,000.00	4,500.00	5,000.00	500.00	11%
	Misc Administrative Expenses	0.00	3,000.00	500.00	-2,500.00	-83%
	Misc. - Other	5,500.00	2,750.00	5,500.00	2,750.00	100%
	Meals/Misc	5,500.00	5,750.00	6,000.00	250.00	4%
	Office and administration	44,600.00	42,344.32	42,500.00	155.68	0%
	Rent	15,600.00	15,800.00	20,076.00	4,276.00	27%
	Utilities	7,000.00	6,000.00	7,000.00	1,000.00	17%
	Security System	250.00	686.00	250.00	-436.00	-64%
	Utilities	7,250.00	6,686.00	7,250.00	564.00	8%
	Rent, utilities, maintenance	22,850.00	22,486.00	27,326.00	4,840.00	22%
	Insurance	19,000.00	19,454.49	20,000.00	545.51	3%
	Subscriptions/Memberships	300.00	50.88	75.00	24.12	47%
	Spring Brunch	6,000.00	5,500.00	6,500.00	1,000.00	18%
	10,000 Steps	1,500.00	2,500.00	1,500.00	-1,000.00	-40%
	Events Expenses	7,500.00	8,000.00	8,000.00	0.00	0%
	Fundraising	400.00	100.00	500.00	400.00	400%
	Newsletter, Networking & Communications	500.00	625.17	500.00	-125.17	-20%
	Advertising, promotion and fundraising	8,700.00	8,776.05	9,075.00	298.95	3%
	Professional Fees	2,000.00	0.00	2,000.00	2,000.00	#DIV/0!
	Audit	3,900.00	3,824.99	3,900.00	75.01	2%
	Professional Fees	5,900.00	3,824.99	5,900.00	2,075.01	54%
	Board Expenses	500.00	300.00	500.00	200.00	67%
	Client data base, website redesign	10,000.00	12,310.37	9,200.00	-3,110.37	-25.27%
	TOTAL EXPENSES	997,350.00	964,224.99	986,424.00	22,199.01	2.30%
	Operating Surplus (Deficit)	-58,500.00	-96,554.42	-77,497.92	19,056.50	